



### Can my project be Machine Laid?

The wider availability of installation plant, qualified installers & pre-packaged product means that all types of contracts are benefiting from Machine Lay.

As part of our service offer, we will assess your project for its suitability for Machine Lay; however, here are some frequently asked questions that may help you to decide.

**Q: *What is the minimum size for a contract to be machine laid?***

A: The schemes layout often decides its suitability rather than its square meterage. However, our installers regularly install contracts as small as 1000m<sup>2</sup>.

**Q: *Can I install complicated patterns?***

A: The benefits of Machine Lay are speed of installation and reduced manual handling. The more complicated the pattern, the less effective the benefits can become.

**Q: *Can any product be machine laid?***

A: Marshalls have initially selected their key ranges regularly used on large installations; please refer to our web site to see our current range.

**Q: *Do Marshalls provide a supply & lay service?***

A: We'll do everything for you but the installation! We leave that to the experts! We have a network of reputable, trained, machine equipped installers that will provide a supply & fix or labour only installation. Marshalls will support you with assistance on Product choice, Design Advice and Technical issues surrounding the sub-base.

**Q: *Is it more expensive to Machine Lay?***

A: The considered benefits in speed of installation and reduced manual handling often outweigh the issue of cost on larger contracts. The reduction in required labour is often reflected in the installation price. Generally, Machine Lay will be as competitive as or more competitive than traditional hand lay installations.

**Q: *Can I hire a laying machine and install myself?***

A: Laying machines are not available for hire. As with any specialist installation or specialist piece of plant, it is better to leave it to the experts. Our partnered, trained and qualified installers do the job everyday, their installations will be quicker and of better quality.